

Search Engine Marketing











Search engine marketing, (SEM), is a form of Internet marketing that seeks to promote websites by increasing their visibility in search engine result pages through the use of paid placement, contextual advertising and paid inclusion.







Benefits

- ✓ Increase brand awareness and brand equity of product.
- ✓ Increase Visibility Increase in web site traffic.
- ✓ Advertise to an audience that's already interested in you.
- ✓ Increase in targeted leads.

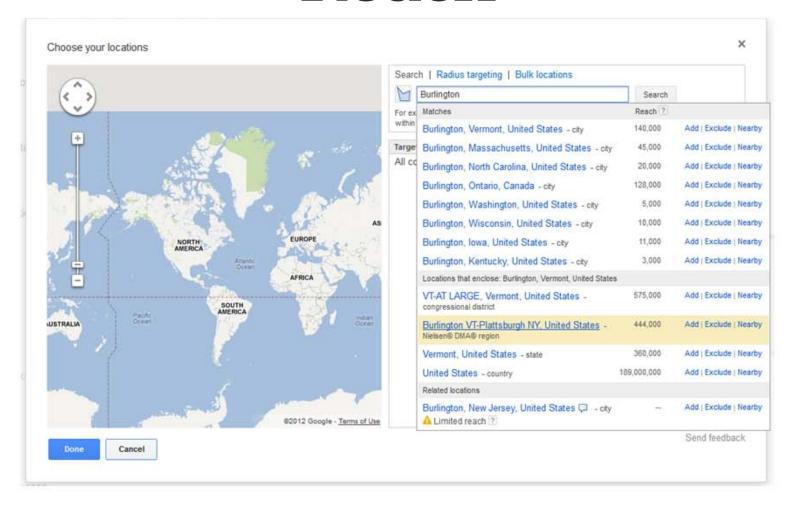
✓ Greater ROI — Compared to other advertising media, paid search strategies are more efficient.





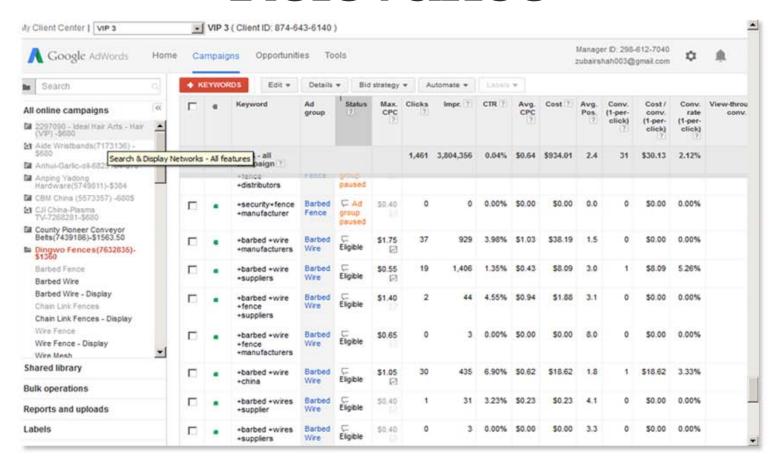


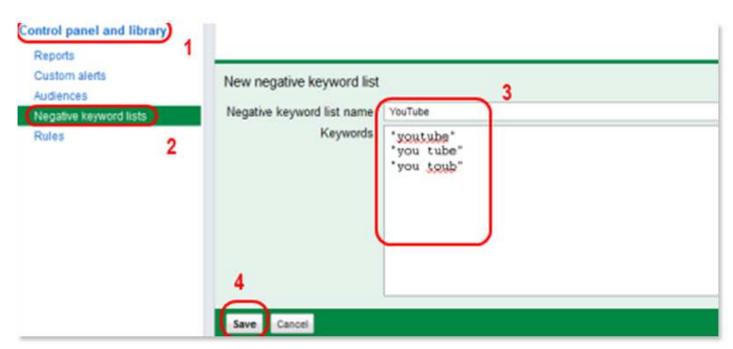
Reach





Relevance









The Most Popular Platforms For Sem

Google YAHOO! bing Per Click





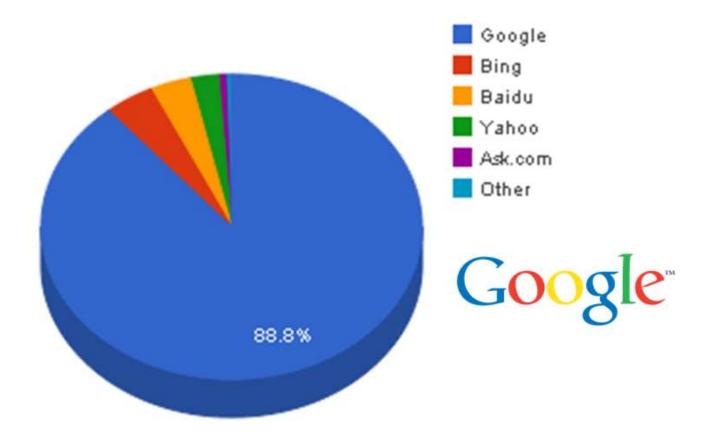
DID YOU KNOW



- ✓ 47% of Internet traffic is driven from the search engines.
- ✓ Search engine traffic is the best free way to position your business to target ideal sales leads and customers.



Search Engine Market Share



Google shares around 88% of Search Market Share in 2012





Online Search Drives Offline Transactions



of consumer electronics purchasers research products online prior to purchase



of in-store computer purchasers conducted online research prior to purchase

The web is the #1 destination for customers looking for product information, reviews, and price comparisons





Search is the most cost-effective channel to drive purchase

Approximate Customer Acquisition Cost Across Various Channels

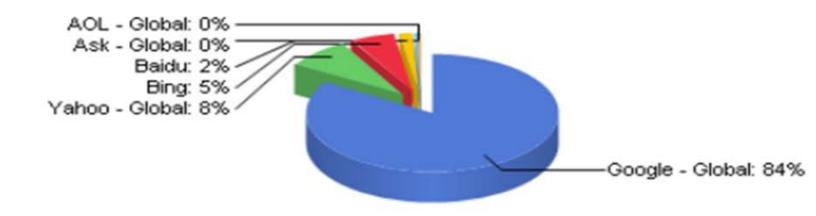






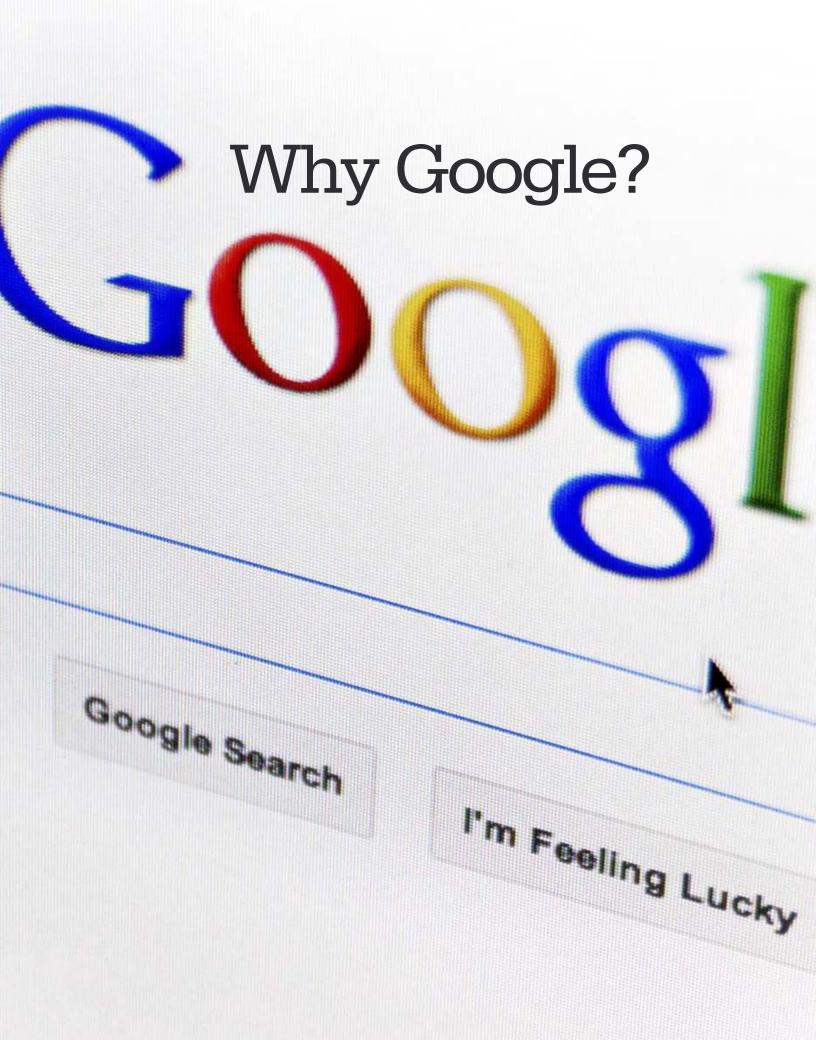
Search Engine Market Share 2013

Total Market Share







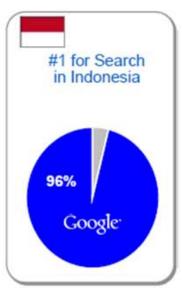


Google

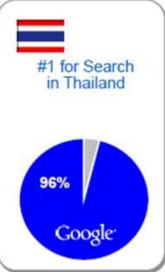
Google's Search Leadership in Asia Pacific

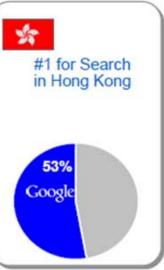










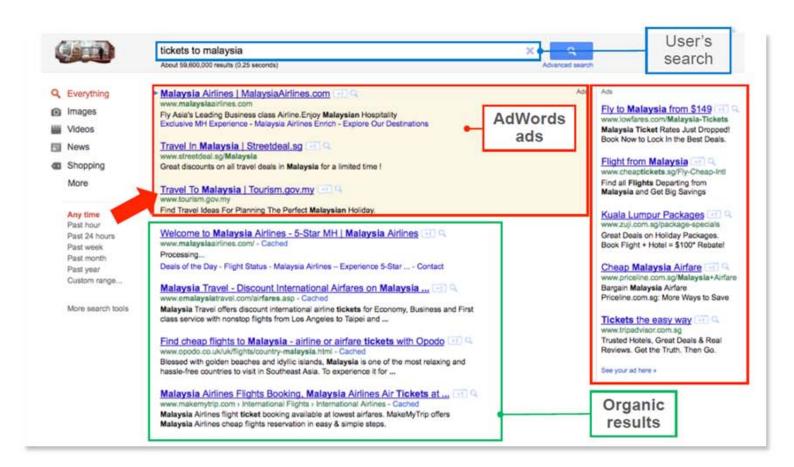


Reach 80% of internet users globally













What can PPC do for you?

Be seen - your brand and advertising copy can be seen for any audience you choose to target

Deliver almost instant traffic to your website

Get qualified leads

Make immediate sales

A much higher (and more immediate) Return On Investment (ROI) than traditional advertising methods

Limit your daily budget to as little as you want

Add, change and delete the keywords you bid on and the ad copy you display

Test the profitability of different keywords and ad copy

Target different languages, regions and cities in most countries





Landing Page= "A visitor will assess a page in 5 seconds"

- ➤ Focus On Getting Visitor Take One Specific Action(i.e uy,download,fill a form).
- ➤ Make Use of Strong sub Headings
- Make a Prominent Form or Checkout Option
- ➤ Use Bullet Points To make content Easy to Read







SEM Mechanism

Keyword
Focused Ad
Group
Targeted Ad
Text
Dynamic
Landing
Pages

Higher ROI

Higher Quality Score

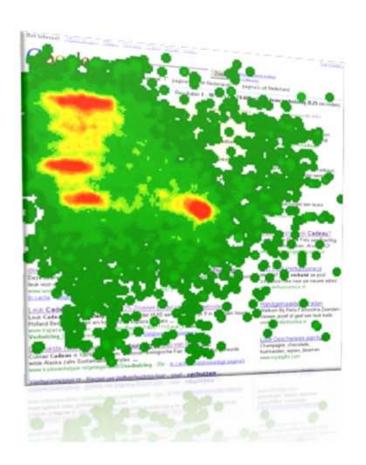
Higher CTR Higher Relevancy

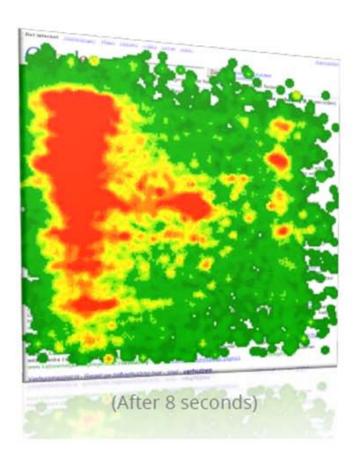




Your Customers Expect to Find You

Search Enginer Results Page Heat Map

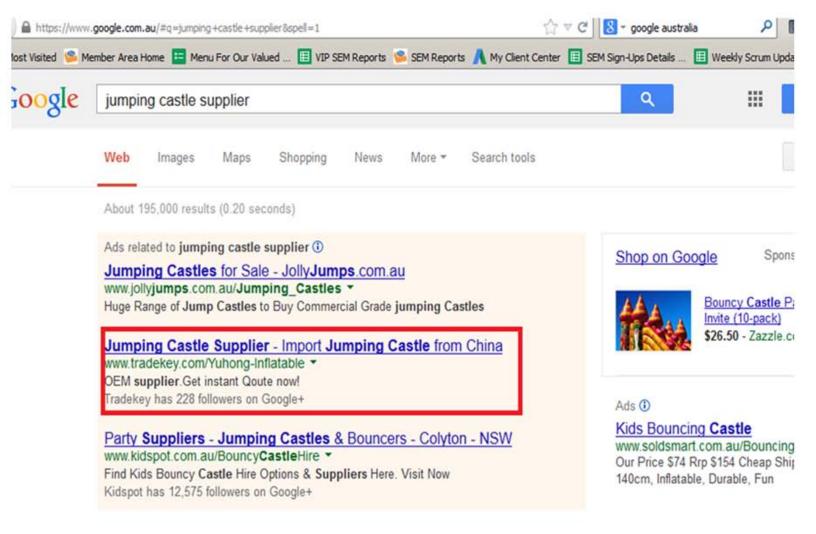








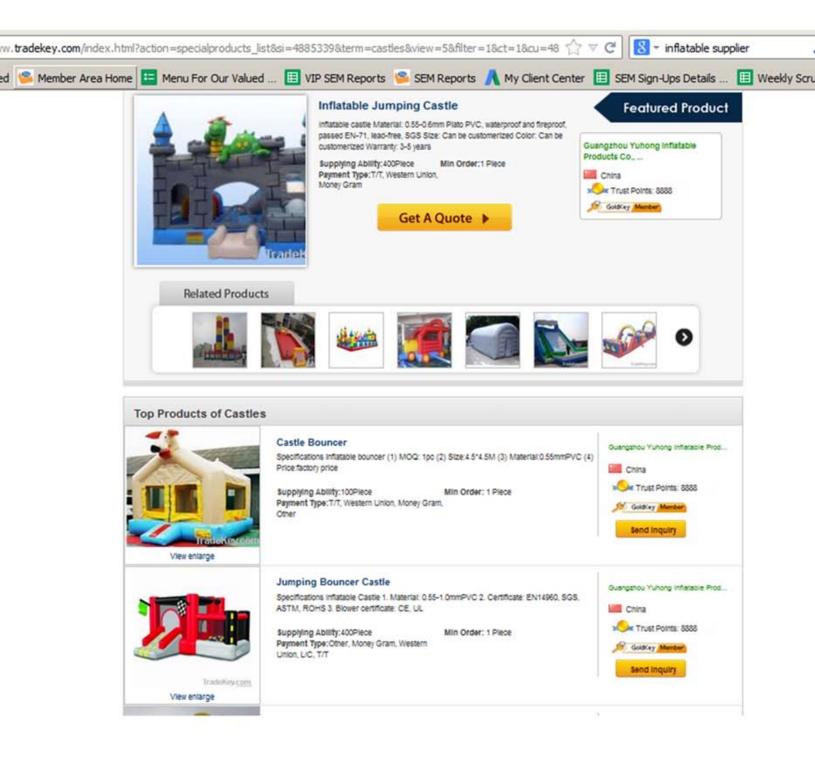
SEM Snapshot







SEM Snapshot







The right audience

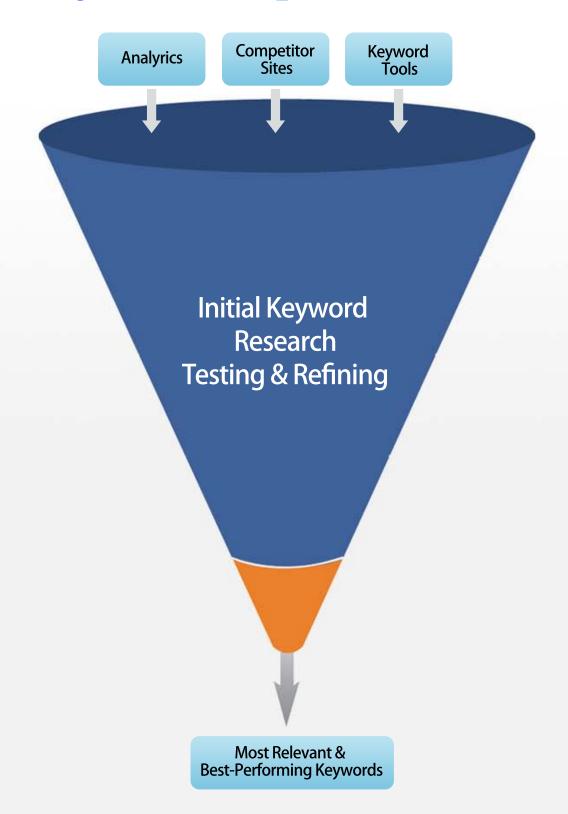


The right ad





How we can funnel best keyword for potential lead









\$140000 order closed on County Pioneer Conveyor Belt from Canada

\$42000 order closed on Fuel Dispenser from Pakistan.

\$28000 order closed on automobile wheel alignment U-seek.

\$25000 another closed on Fuel Dispenser from Pakistan.

\$19000 order closed on chivari chairs and event chairs from Dominica Republic.

\$17000 order closed on Plumbing Pipe and fittings from Trinidad & Tobago.

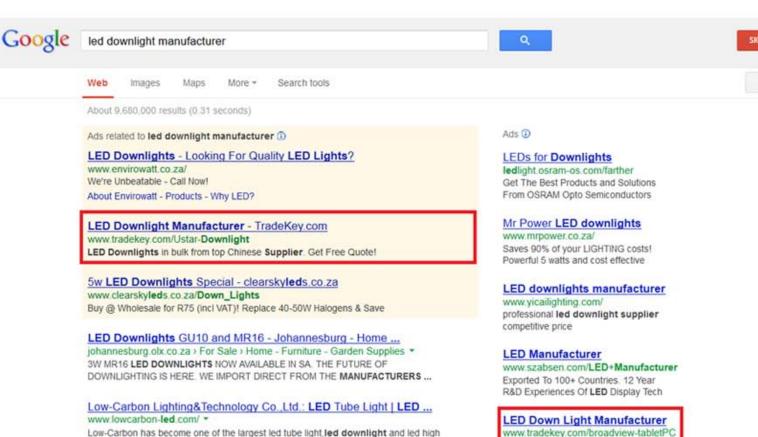
\$12000 order closed on chivari chairs and event chairs from Espain.

The list goes on…





SEM Snapshot



bay manufacturer in China. Especially for the LED tube, COB and High ...

LED downlight - Manufacturer for MR16 LED,GU10 LED,LED ...
www.jledlight.com > products ▼

Jimmy LED, The high quality led downlight manufacture, The led downlight series include 3-30W high power led downlights, nice offer, Welcome to inquiry our led ...

LED Panel Light, LED Downlight-Professional LED lighting ...

www.sheenly.com/ *

Sheenly Lighting is the professional LED lighting manufacturer for LED panel light, LED downlight, LED T8 tubes, and LED bulbs. Sheenly only makes high ...

www.tradekey.com/broadview-tabletPC Import LED Spot Lights from China Supplier. Inquire Now!

LED Downlight Manufacturer

www.tradekey.com/Led-Down-Lights Import High Quality LED Downlight . Buy from Chinese Manufacturer. Ask!

Led Light Manufacturer

www.wbh-light.com/ We Offer High Quality Led Light Oem Service.meet Your Needs!

What Our Customers Say

In just short spending of \$384 on SEM in two months we had closed an order of \$19000 at Dominica Republic and also got connected from dozens of potential buyers from all around the globe and now my expectations from SEM is on peak because of its previous results "

Guanzghou IPL Beauty Machine – China

Tradekey SEM team has helped us in good inquiries and closing a sample order of \$ 1060 from with a buyer from Liechtenstein

Michelle-Jimo City Haidong Iron & Wood Factory)- China

When we changed our industry products from Crude Oil to Electricity and Gas Renewals, it was really difficult to make deals but with one of the inquiry through SEM, we have closed another business deal this year Thanks to you and to your team for this aggressive approach towards quality of inquiries and customer satisfaction

Guanzghou IPL Beauty Machine - China







Why TradeKey SEIVI

Experienced with 6 years of presence in the digital worldof Search Engine Marketing

We are Google Partner Agency Program Engage

The only agency in Pakistan that have the most number of Google Certified professionals

- Extensive Industry Knowledge
- Client from all over the world
- Proven Record business lead generation through SEM
- Dedicated team of Google and Microsoft, Bing & Yahoo Certified Professionals



Google
Partner







Summary

- ✓ TradeKey.com SEM team provides you that platform where you can not only find local and international buyers for the shops/stalls in your mall but also you can establish your brand as well through the worldwide visibility
- ✓ It enables your mall to get the exposure of local and international brands as well.
- ✓ It is the best cost strategy for your business to get maximum reach through advertizing on Google having the certified and experienced professionals of TradeKey.com
- ✓ In short, you can achieve all the goals of advertising that are relevance, reach and return on investment by spending your money on Google SEM advertisement through us.
- ✓ TradeKey.com SEM team has belief that your confident is our success.



